



**Kale Logistics**  
Technology that Transforms

# INNOVATE TO INSPIRE



# FROM THE LEADERSHIP DESK

## *The secret to passion is purpose*

-Anonymous

Dear Colleagues,

As we approach the end of the last quarter of FY20, I would like to take this opportunity to thank you all for your commitment and contribution to the success of Kale Logistics Solutions. As I reflect on the year gone by, I can say with confidence that the organisation ends FY20 stronger and better able to serve our customers and our communities. We need to focus intently on what we can control: providing our customers with the best products and services, while managing our costs, strengthening the Kale brand and driving long-term value creation. This means making strategic decisions factoring in both the ups and downs inherent in business cycles. We should be prudent in good times while creating an operating and capital structure that will see us through difficult periods.

Talent will be a significant focus for us in 2020. We have always considered our people to be our biggest strength. Over our 10 years, we have pioneered people-centric policies and industry best practices. With offices in Mumbai, Delhi, Dubai, Port Louis (Mauritius), Amsterdam and Atlanta we are moving ahead on the course we have set for ourselves.

As an organisation, we have zero-tolerance when it comes to harassment of any kind. Creating safe and dignified spaces for our people has been paramount to us since inception. We will continue to prioritise this both through our policies and most importantly, our culture.

I strongly believe that our unique advantage is - all of you. Your dedication to the mission and the values gives me confidence that we have the right resources not just to face the challenges ahead, but to run our race with heads held high.

**Amar More - CEO**

## EDITOR'S NOTE

*"Excellence is doing ordinary things extraordinarily well."*

-John Gardne

The year 2020 is not just another new year it's a new decade in itself and what this year brings to you will depend a great deal on what you bring to the year. The year has started with awards and recognitions for us which has brought more responsibility - to deliver nothing but the best.

We can never be our best version without cultivating the balancing act of working hard and letting our hair down. GO is a platform where we encourage and explore the hidden talents of our colleagues. So read about your colleagues and know them up-close.

Renuka Malhotra, Rajni Patwardhan, Aravind Sundaram, Ganesh Dhumadia



# COFFEE WITH ARCHANA



What is success according to you?

Satisfaction

What is the foremost thing you would put in your bucket list?

Long Vacation

If you were running for office what would your campaign slogan be?

Get Going

What is one word you would use to describe yourself as a child?

Chirpy

What would you do with your "15 minutes" of fame?

Use the platform to bring more awareness and empathy towards Schizophrenia patients

You're a new addition to the crayon box. What colour would you be and why?

Olive Green, as it's my favourite colour

If you woke up and had 2,000 unread emails and could only answer 300 of them, how would you choose which ones to answer?

Prioritising on the basis of criticality

You learn of a last-minute business trip, what do you do first?

Check List

**Meet Archana Nachnani, Senior Manager (Delivery).** She is a perfectionist and believes in balancing everything with perfection. You know her as your colleague now, know her up-close.



s directly for their

ear? If you're the

## Primary objective for

most certainly

ial customers or

# BEYOND THE OFFICE CORNER

***Dancing is like dreaming with your feet"***

– Constanze

Dancing is a mood lifter a body workout and has so many variations in its forms that it is mind-boggling and one can never be bored with it. Dancing makes the rest of the world fall away and is like an exercise in mindfulness and ideas are shared that may be difficult to articulate, but are deeply understood.

Vihang Sawant; wears his professional skills proficiently and then he slides into his dancing shoes losing himself in his paradise. He is a born dancer and as a child, he was greatly influenced by his mom as his mom is a trained dancer and fuelled his passion. His childhood memories are filled with dance performances, applause and encouraging words from his audience. With time, studies took a centre stage and his dance had to take a back seat but once he entered college he never missed an opportunity to participate in any of his college events. Surprisingly, he has never taken any formal training to enhance his dancing skills. His Teacher/ Guru was U Tube and there was never a step difficult enough not to be practised.

In his spare time, he practices his moves and slowly as offers to choreograph trickled in he started teaching others and gained more confidence. Today, his weekends are filled with choreographing/ teaching people of all age group. It has been a satisfying road but he knows the journey has just begun.

We wish him a great future filled with great moves!

You can follow him and watch his fluid dance moves on his Instagram handle -vihang\_s

**Meet Vihang Sawant, Associate Software Quality Analyst, who is actively involved in CMMi (Capability Maturity Model integration) institutionalization. Initiating and executing audit plans & schedules for projects, products & functions with the help of audit team and along with this he grooves and masters his dance moves.**





## **Jakarta - where juxtapositions can be found on every street**

Jakarta is also a great place to learn more about Indonesia's complicated history, mixed with a variety of significant culturally rich past. It is one of the most modern cities in Indonesia and home to nearly 30 million people counting its greater metropolitan area. Though Jakarta is crowded, loud, and busy, it certainly isn't boring.

Jakarta is a land of galleries, museums, scenic views and historic architect buildings. Many Indians might find food as a challenge, but the beautiful country, friendly faces and welcoming host will ease your travel experience. As a matter of fact, you will find a lot of Indian and especially Sanskrit influence in Indonesian culture in the form of songs and movies.

**If shopping its Menteng:** This market is also known as Jalan Surabaya Flea Market and is operational since the 1970s and is famous for its antiques.

**Swing by Istana Merdeka:** The building dates back to 1879, is here the historic flag changing ceremony happened when the Dutch Colonial period ended and Indonesia declared independence. Currently, it is resided by the sitting president of Indonesia and though not open to the public the exteriors are worth admiring.

**Day trip to the Thousand Islands:** It's called Pulau Seribu in Indonesian; it's a place filled with gorgeous beaches, coves, and inlets.

**Check out Monas Tower:** It is the most famous monument in Jakarta and stands proud in the city as a symbol of independence in Indonesia which was declared in 1945 after years of Dutch colonial rule.

**Explore Ragunan Zoo:** This zoo is a great place to come learn more about Indonesian wildlife. It sprawls over an impressive 185 hectares of land and home to some amazing 3,600 species, an array of pretty indigenous flowers and plants.

**Experience Indonesia at Taman Mini Indonesia Indah:** Indonesia is well known for being made up of over 17,000 islands and is split into 26 provinces. For an overview this park is arranged according to province and you will find models of traditional homes and can learn about the local traditions, costumes, and diverse ways of life across the archipelago.

**Marvellous Istiqlal Mosque:** This Mosque has the claim to fame of being the largest mosque in Southeast Asia and has a capacity of 120,000 worshippers at any one time.



## Employee of the Month - Winners



Pramod Pandey -  
Feb 2020



Kalyankumar N - Feb 2020



Ankit Doshi - Jan 2020



Sushma Naik - Dec 2019

## Corporate cricket competition



## Christmas fun-fair





# HAPPENINGS @ KALE



## Kale Premier League - Nov 2019







## CONGRATULATIONS AND JUBILATIONS !!

As you embark on a new chapter of your life, Kale family joins in wishing you happiness to keep you warm through every phase of your life.



Chetan Ahire with his betterhalf



Ankit Visariya with his betterhalf



Aravind Sundaram  
with his Betrothed



Ninad Thosar with his betterhalf



Navin Kumar Dubey with  
his betterhalf

## CONGRATULATIONS ON THE NEW ARRIVAL

Amol Deshpande, Dnyaneshwar Bagul and Nagarjun Peri  
are blessed with a baby. (A little bit of heaven sent down like  
a twinkling star, you can wish on.)



The year has begun with accolades and GO recognises the team efforts put by everyone collaborating to bring in satisfaction and goodwill from our customers.

With the feeling of pride, we share that Kale Logistics Solutions is spreading its wings further with new offices in Atlanta (USA) and Amsterdam (Netherlands).

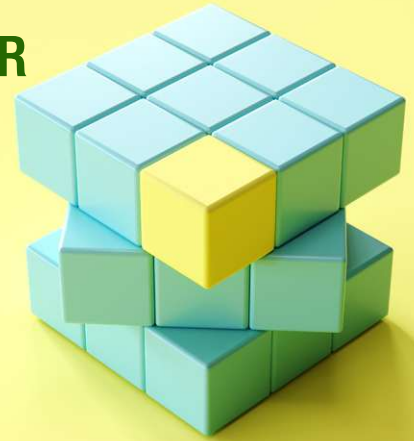
We have been proud recipients of three prestigious awards:

- Economic Times – Business Icons award for Chairman, Vipul Jain
- Best Digital Trade Facilitator Technology at India Cargo Awards 2020
- IT Systems Provider of the Year Region- India at the coveted STAT Times International Awards at the recently concluded Air Cargo India conference 2020
- Digital Ports Innovation for CODEX at Global Ports Forum 2020, Dubai, UAE

GO applauds the team work of people who worked diligently and helped OSCC –Norway project Go Live. The team comprises of Mugdha Karandikar, Shilpa Chaudhary, Suvarna Avhad, Mukesh Swain, Vivek Potdar, Ritu Yadav, Yogini Prabhu, Pramodkumar Pandey, Anshul Tripathi, Vivek Pandit, Santosh Singh, Sonal Raje, Shahbaaz Khan, Ankit Visariya, Jignesh Patel, Swati Sinha, Varsha Kanjrekar, Gayatri Kulkarni and Bhargav Muddapati. GALAXY team also deserves another round of applause for hitting a hatrick with three GO lives in three months – Siginon, Mitchell Cotts and OSCC.





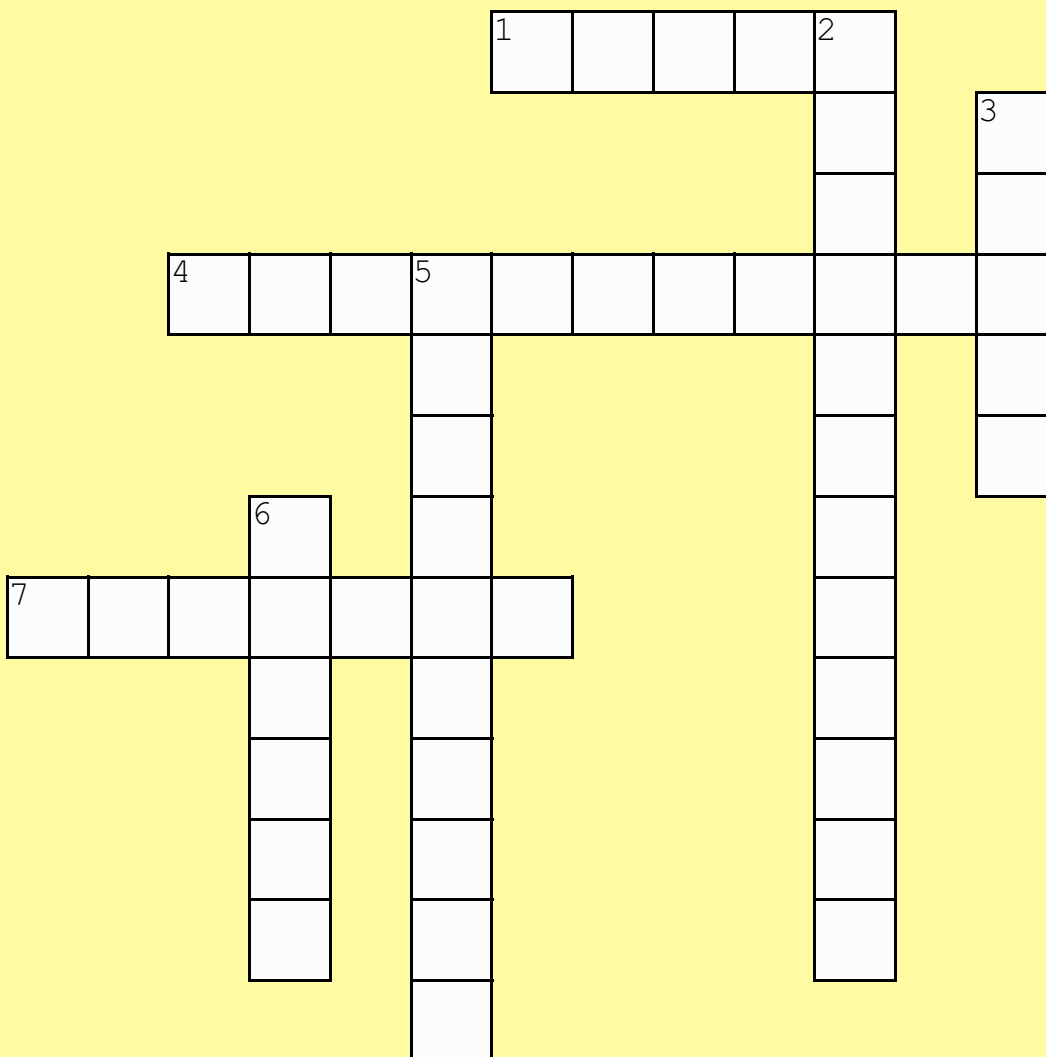


Quiz Time!

Read this GO issue to know the answers to the crossword below.

So hurry! Email the completed crossword to [renuka.malhotra@kalelogistics.com](mailto:renuka.malhotra@kalelogistics.com) or put it in the marketing drop box with your name and your team's name.

**Winner of previous issue - Mahendra Rane**



## Across

1. What needs to be evaluated
4. What is thousand Island called in Indonesian?
7. A land of galleries, museums, scenic views and historic architect buildings

## Down

2. What is success according to Archana Nachnani?
3. Who has been Vihang Sawant's teacher?
5. Name The Employee of the Month for the month of January
6. What will be of significant focus for us in 2020?

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